Market Information Record Retention: Stuart Fuller, Director Complied by Ana Rodriguez 5/9/97

PLEASE NOTE: ALL DOCUMENTS UNDER DISPOSAL SUSPENSION ATTACHMENT A

Carlstadt Carton Number: 00224857

Code Number

10060

<u>Year</u> 1992 **Record Title**

RDM

Raleigh

Research Director's Meeting

Retail Masters RJ Reynolds Roper Reports

Sales

Sales Information - Status Report

Sales - Weekly Savannah Smitty's Smoker Sterling Stockholders Strategic Issues

Supermarket Rapid Facts

2076935689

Code Number 10060

Year 1992

Record Title
Supermarket Rapid Fact
Test Market
Top 200 Accounts
Top Direct Customer Report
Topline Report
Tracking Study
Trademarks
Travel

Travel

True

Ultima

Values

V-Wear

Virginia Slims Wal-Mart

Winona

Winston

Y.A.M Young Adult Male Year End Earnings

Code Number <u>10060</u>

Year 1992

Record Title Marlboro Summer Sales Drive **5YP Financials** SYP Financials
KKK Strategy
Project Hong Kong Research Reports
Promotional Concepts LBCo 6/30/92
Direct Marketing Business Plan
Original Budget (2)
- Second Revised
Draw Continuum - Merit Ultima

Code	Number
P0450)

<u>Year</u> 1992

Record Title Presentations - Miscellaneous

Code Number P0450

<u>Year</u> 1992

Record Title
Presentations - Miscellaneous

Code	Number
10060	

<u>Year</u> 1991 Record Title 10's File

Article

Ad File

Alpine

American

Attitude

Basic

Brand Plans

Bristol

Brown & Williamson

Bucks Budget

Bull Durham

Camel Carlton

Cartier

Cartier

Chelsea Research Group

Client

Commanders

Competitive Report

Consumer

Consumer Promotions - Status Report

207693569

Code Number 10060

Year 1991

Record Title

Consumer Research

Consumption Contracts

Convenience

Corporate Affairs

Date

Direct Marketing

Distribution and Trade Development - Status Report Distributor Focus Group

Events Marketing - Status Report

Fast Facts

First Revised Assumptions

Forecast

Gillett Broadcast Services

Government File

Industry

Incidence

Industry Coupon Activity

Code Number <u>10060</u>

Year 1991

Record Title

Key Account - S.A. Inc.

Kraft

L.E.A.P.

Leo Burnet Binder

Local Market Tracking Service - Memo

Magazine

Magna

Mailgram

Management Report Marketing Conference Maxwell Consumer Report

Media

Merchandising

Merit

Miscellaneous

Monthly Marketing Information - Book

Code Number 10060

<u>Year</u> 1991

Record Title Marlboro Marlboro Medium

Code Number 10060

Year | 1991 Record Title

New Nielsen New Product

Nielsen

Next Steps - Binder Non-Filter Out-Of-Stock

Out-Of-Sto Packaging People Players

Perceptual Mapping Study

Price File

Quarterly Promotion Plan

2076935698

Code Number 10060

<u>Year</u> 1991

Record Title Region Highlights Region 1

Region 2 RJ Reynolds Requal

Research

Retail Analysis - Status Report Returned Goods

Richland

Sales

Sales Forecast

Sales Operations Sales Planning - Status Report

Shopping State Tax

Status Report Style

Code Number
1991

Record Title
Summary - Monthly Shipments
Supermarket Rapid Fact Report
Top 200 Customer Report
Tax Stamping
Teradata
Third Quarter File
Trade Council
Trademark
Virginia Slims
Ultima
Unemployment File
Weekly Co. Volume & Share
Winona

Winston Wrap Roper

Code Number 10060

Year: 1991

Record Title
Preliminary 1st Rev.
Preliminary 2nd Rev.
Preliminary 3rd Rev. (2)
Marlboro Megabrand Management Discuss
New Marlboro Medium
P/V Cig. Adv. - A Qualitative Assessment
Montly Business Performance Report
Market Check
Direct Marketing Plan
Parliament Marketing Plan
Units Pres. (2)

Code Number 10060

<u>Year</u> 1990

Record Title 1990 File

Ad File

Alpine Ameican Audit

Baby Boomers Bill

Board of Directors Brand Performance Review

Bristol Bucks Calendar California

Camel Capri

Code	Number
$\overline{10060}$	

Year $\overline{1990}$

Record Title

Cartier

Catalina

Chelsea

Cigarette Price Study Cipolone Case CitiCorp

Coastal Mat Test
Competitive Report
Consumer Promotions - Status Report

Contracts

Dakota

Debiter

Doral

Executive Summary
Five Year Plan
Going Rates
Industry Commentary
Industry & Co. Performance
Industry New Brand

I.S.

Investor Relations

Joint Research

Kroger

Leo Burnett Binder Marketing Information & Analysis Report

Code Number Year 1990

Record Title Marlboro Marlboro Ultra Lights Masters

•	1	
Code Number		<u>Year</u>
10060		1990

Record Title Marlboro Ultra Lights - MISI Binder

Monthly Marketing Information Analysis MSA

Maxwell Reports
NATD - National Association Tobacco Distributors

New Product Nielsen

			!
<u>Code</u>	Nun	<u>nber</u>	Year
10060			1990

Record Title
Outside Research
Old Gold
Parliament Marketing Plan
Plan R
Players
POL
Price
Print Testing
P.P.P.

2076935706

Code Number P0405

<u>Year</u> 1990

Record Title

Sr. Management Team Meeting - Presentation L.D.P. Presentation Marlboro - MI&A Presentation Marlboro Presentations - Slides

Rapid Fact Research Retail Trade 1st Revised

RGA

RJ Reynolds Roper

Code	N	um	ber
I0060			

Year

Record Title Sales

Sample 6/18 Schnucks

Smoking Smokess

Sears

S.P.A.C.E. Star Wars State Tax

Summary Super Slims Survey Test Markets Trade Class

Ultima Volume Winston

Code Number 10060

Year 1989

Record Title 1989 file

Accommodation Porgram Agency Quarterly Bill

Alpine American Analyst

Benson & Hedges Blind Taste

British Airways
Budget Proposed
Calendar

California Chelsea

Consumer Research

Code Number 10060

<u>Year</u> 1989 Record Title

Direct Marketing Plan

Fiesta

Demographics

Mailgram Malibu

Marketing Research Marlboro Ultra Lights

Military - Monthly Overseas

Monetary

Monthly Marketing Information & Analysis

Non-Smokers Views - Binder

Plan A

Price

P.P.P.

Purchasing Status Report

Regional File

Research

Restructuring

State Tax

Superlights

Synergy

Tobacco Institute Testing

Ultra Slim

Virginia Slims

<0/69357₁₀

Code Number 10060

<u>Year</u> 1988

Record Title
Ad Monitoring Study
Ad/Pavck - Recontact Analysis - Binder
Brand Switching Study
Budget - MRD
Canter, Achenbaum Assoc.
Cigarette Variety Study
Critical Consumer Research

Elan

Favor

KKR - Kohlberg, Gravis, Roberts & Co. KKR Strategy Maxwell Reports

Code Number 10060

Year 1988

Record Title

Miscellaneous M.I.S.I. - Binder Product Testing Review

Scanning Implications
Smoking & Health Cases
Smoker Fact Books - Binders
Smoker - Binders

Social Attitudes Towards Smoking
Factors Influencing Today's Smokers
How Today's Smoker Feel About Smoking Issues
Thin Cigarettes

Asset Management - Binder

Code Number 10060 **Year** 1987

Record Title

Ads
Bamundo Qualitative Research
Brand In-Depth Research
Capri
Core-Mark
F.E.T.
Merit
MSA Cigarette Research Audit
Nielsen Marking Research
Smoking Status

2076935714

Code Number 10060	<u>Year</u> 1986	Record Title Ad Monitor Study Leo Burnett
		Brand Switching Study
		International Cigarette Fact Book
		Marlboro Situation Study
		TMA - Tobacco Trade
	1984	International Pricing Studies
	1983	Methodological Studies
	1982	Miscellaneous Research
		Merit Exhibits
	1981	Non-Standard Product Tests

Year	Record Title
1/95	Nielsen (LaTeisha Larkins Files)
2/95	Nielsen
3/95	Nielsen
4/95	Nielsen
5/95	Nielsen
6/95	Nielsen
7/95	Nielsen
8/95	Nielsen
	1/95 2/95 3/95 4/95 5/95 6/95

Code Number	Year	Record Title
S0730	1/94	Nielsen (LaTeisha Larkins Files)
	2/94 '	Nielsen
· · · · · · · · · · · · · · · · · · ·	3/94	Nielsen
	4/94	Nielsen
	5/94	Nielsen
	6/94	Nielsen
	7/94	Nielsen
•	8/94	Nielsen
	9/94	Nielsen
	10/94	Nielsen
	11/94	Nielsen

2076935716

2076935717

Code Number	Year	Record Title
S0730	1/93	Nielsen (LaTeisha Larkins Files)
	2/93	Nielsen
	3/93	Nielsen
• .	4/93	Nielsen
	5/93	Nielsen
-	6/93	Nielsen
	<i>7</i> /93	Nielsen
	8/93	Nielsen
	9/93	Nielsen
	10/93	Nielsen
	11/93	Nielsen

2076935718

Code Number	Year	Record Title
10060	1989	Trade Programs (LaTeisha Larkins Files)
10060	1990	Trade Programs
10060	9/90	Key Accounts
I0060	1991	Trade Programs
I0060		Nielsen
10060	-1	Nielsen
I0060		Nielsen
I0060		Nielsen
-	1 !	Nielsen
		Nielsen
**		Nielsen

Code Number	<u>Year</u>	Record Title
S0730	2/92	Nielsen (LaTeisha Larkins Files)
	4/92	Nielsen
	5/92	Nielsen
	6/92	Nielsen
	7/92	Nielsen
	8/92	Nielsen
	9/92	Nielsen
	10/92	Nielsen
	11/92	Nielsen
	11/93	Nielsen